## BALANCE SHEET (consolidated)

As at Dec. 31st, 2009

Unit: VND

| Assets | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $\mathbf{1 0 0}=\mathbf{1 1 0}+\mathbf{1 2 0}+\mathbf{1 3 0}+\mathbf{1 4 0}+\mathbf{1 5 0}$ ) | 100 |  | 321.742.405.872 | 281.374.737.043 |
| I. Cash and cash equivalents | 110 |  | 38.886.816.425 | 38.550.969.201 |
| 1. Cash | 111 | VI. 1 | 36.586.816.425 | 35.450.969.201 |
| 2. Cash equivalents | 112 |  | 2.300.000.000 | 3.100.000.000 |
| II. Short-term financial investments | 120 |  | 78.388.777.030 | 104.262.405.102 |
| 1. Short-term investments | 121 |  | 82.445.625.729 | 179.495.975.545 |
| 2. Provision for devaluation of short-term security investments | 129 |  | (4.056.848.699) | (75.233.570.443) |
| III. Receivables | 130 |  | 122.845.071.999 | 47.816.484.741 |
| 1. Trade accounts receivables | 131 |  | 24.998.071.656 | 18.875.767.673 |
| 2. Advances to suppliers | 132 |  | 12.191.467.029 | 5.832.704.061 |
| 5. Other receivables | 135 | VI. 3 | 87.838.324.957 | 25.173.227.813 |
| 6. Provision for short-term bad receivables | 139 |  | (2.182.791.643) | (2.065.214.806) |
| IV. Inventories | 140 |  | 64.073.322.223 | 78.785.010.121 |
| 1. Inventories | 141 | VI. 4 | 66.364.824.332 | 92.957.084.641 |
| 2. Provision for devaluation of inventories | 149 |  | (2.291.502.109) | (14.172.074.520) |
| V. Other short-term assets | 150 |  | 17.548.418.195 | 11.959.867.878 |
| 1. Short-term prepaid expenses | 151 |  | 2.473.507.624 | 801.611 .007 |
| 2. VAT deductible | 152 |  | 6.215.287.434 | 2.986.011.418 |
| 3. Tax and accounts receivable from State budget | 154 | VI. 5 | 1.348.533.715 | 1.846.443.591 |
| 4. Other short-term assets | 158 |  | 7.511.089.422 | 6.325.801.862 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $200=\mathbf{2 1 0} \mathbf{+ 2 2 0} \mathbf{+ 2 4 0} \mathbf{+ 2 5 0 + 2 6 0 )}$ | 200 |  | 413.191.764.421 | 392.593.325.927 |
| I. Long-term receivables | 210 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| II. Fixed assets | 220 |  | 256.363.835.926 | 251.095.920.349 |
| 1. Tangible fixed assets | 221 | VI. 8 | 208.652.344.084 | 223.254.036.366 |
| - Historical cost | 222 |  | 290.299.648.253 | 287.949.700.225 |
| - Accumulated depreciation | 223 |  | (81.647.304.169) | (64.695.663.859) |
| 2. Finance leases fixed assets | 224 |  |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 |  | 6.234.583.062 | 6.595.837.807 |
| - Historical cost | 228 |  | 7.366.081.128 | 7.366.081.128 |
| - Accumulated depreciation | 229 |  | (1.131.498.066) | (770.243.321) |
| 4. Construction in progress expenses | 230 |  | 41.476.908.780 | 21.246.046.176 |
| III. Property investment |  |  |  |  |
| - Historical cost |  |  |  |  |
| - Accumulated depreciation (*) |  |  |  |  |
| IV. Long-term financial investments | 250 |  | 124.609.710.474 | 104.491.596.020 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 56.385.005.000 | 55.516.391.020 |
| 3. Other long-term investments | 258 |  | 82.039.533.017 | 50.502.994.023 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | (13.814.827.543) | (1.527.789.023) |
| V. Goodwill | 260 |  | 13.435.795.280 | 15.370.884.320 |
| VI. Other long-term assets | 270 |  | 18.782.422.741 | 21.634.925.238 |
| 1. Long-term prepaid expenses | 271 | VI. 14 | 18.782.422.741 | 21.634.925.238 |
| 2. Deferred income tax assets | 272 |  |  |  |
|  |  |  |  |  |
| TOTAL ASSETS | 280 |  | 734.934.170.293 | 673.968.062.970 |


| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. LIABILITIES ( $\mathbf{3 0 0}=\mathbf{3 1 0}+\mathbf{3 3 0}$ ) | 300 |  | 263.748.990.998 | 239.080.868.317 |
| I. Short-term liabilities | 310 |  | 214.377.477.311 | 163.566.818.584 |
| 1. Short-term borrowing and debts | 311 |  | 83.038.590.770 | 79.695.479.928 |
| 2. Trade accounts payable | 312 |  | 25.007.073.534 | 30.836.471.964 |
| 3. Advances from customers | 313 |  | 3.547.197.923 | 1.581.670.030 |
| 4. Taxes and liabilities to State budget | 314 | VI. 16 | 6.170.734.163 | 15.760.270.704 |
| 5. Payable to employees | 315 |  | 3.244.857.176 | 1.573.907.918 |
| 6. Payable expenses | 316 | VI. 17 | 8.412.892.002 | 10.805.657.562 |
| 9. Other short-term payables | 319 | VI. 18 | 84.956.131.743 | 23.313.360.478 |
| II. Long-term liabilities | 320 |  | 49.371.513.687 | 75.514.049.733 |
| 3. Other long-term payables | 333 |  | 464.900.000 | 468.900.000 |
| 4. Long-term borrowing and debts | 334 |  | 48.252.261.286 | 74.492.973.786 |
| 6. Provision for unemployment allowance | 336 |  | 654.352.401 | 552.175.947 |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400=410+430) | 400 |  | 444.116.405.661 | 412.420.532.152 |
| I. Capital sources and funds | 410 | VI. 22 | 444.370.033.245 | 411.733.553.293 |
| 1. Paid-in capital | 411 |  | 186.516.780.000 | 169.718.410.000 |
| 2. Capital surplus | 412 |  | 247.782.548.671 | 264.580.918.671 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  | (4.662.935.543) | (4.655.745.026) |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | 1.404.908.155 |  |
| 7. Investment and development fund | 417 |  | 56.199.962.653 | 53.338.985.244 |
| 8. Financial reserve fund | 418 |  | 5.771.065.509 | 5.234.914.092 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | (48.642.296.200) | (76.483.929.688) |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | (253.627.584) | 686.978.859 |
| 1. Bonus and welfare fund | 431 |  | (253.627.584) | 686.978.859 |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
|  |  |  |  |  |
| C. MINORITY INTEREST | 500 | VI. 23 | 27.068.773.634 | 22.466.662.501 |
|  |  |  |  |  |
| TOTAL RESOURCES (430=300+400) | 440 |  | 734.934.170.293 | 673.968.062.970 |

## INCOME STATEMENT (consolidated)

 Quarter 4/ 2009| Items | Code | Note | Quarter 4 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1. Sales | 01 | VI. 25 | 65.128.818.268 | 89.950.062.009 | 295.829.822.867 | 321.007.807.199 |
| 2. Deductions | 03 |  | 1.937.200.443 | 1.121.185.969 | 2.952.313.084 | 2.326.445.287 |
| 3. Net sales and services | 10 | VII. 27 | 63.191.617.825 | 88.828.876.040 | 292.877.509.783 | 318.681.361.912 |
| 4. Cost of goods sold | 11 | VII. 28 | 48.029.303.728 | 99.935.793.553 | 255.657.150.036 | 286.437.740.948 |
| 5. Gross profit | 20 |  | 15.162.314.097 | (11.106.917.513) | 37.220.359.747 | 32.243.620.964 |
| 6. Financial income | 21 | VII. 29 | 958.365 .597 | 8.281.644.666 | 36.200.981.922 | 28.207.145.904 |
| 7. Financial expenses | 22 | VII. 30 | (7.990.323.481) | 83.048.680.722 | (16.025.887.726) | 89.102.509.816 |
| - Include: Interest expenses | 23 |  | 1.288.938.401 | 5.471.304.543 | 4.122.674.740 | 4.468.475.279 |
| 8. Selling expenses | 24 |  | 2.362.064.877 | 1.593.063.126 | 7.542.161.184 | 8.986.760.293 |
| 9. General \& administrative expenses | 25 |  | 7.347.779.259 | 5.791.256.521 | 27.515.855.184 | 30.434.537.092 |
| 10. Net operating profit | 30 |  | 14.401.159.039 | (93.258.273.216) | 54.389.213.027 | (68.073.040.333) |
| 11. Other income | 31 |  | 192.287 .282 | 4.277.506.477 | 3.966.241.160 | 9.616.456.924 |
| 12. Other expenses | 32 |  | 1.927.277.911 | 4.570 .915 .268 | 3.117.280.017 | 5.782.262.138 |
| 13. Other profit | 40 |  | (1.734.990.629) | (293.408.791) | 848.961 .143 | 3.834.194.786 |
| 14. Profit before tax | 60 |  | 12.666.168.410 | (93.551.682.007) | 55.238.174.170 | (64.238.845.547) |
| 15. Current corporate income tax expenses | 61 |  | 1.741.255.505 | 461.634.702 | 5.193.045.576 | 3.170.722.365 |
| 16. Deferred corporate income tax expenses | 62 |  |  |  |  |  |
| 17. Profit after tax | 70 |  | 10.924.912.905 | (94.013.316.709) | 50.045.128.594 | (67.409.567.912) |
| 17.1 Benefits of minorities |  |  | 742.465.128 |  | 5.449.881.199 | 1.463.816.729 |
| 17.2 Profit after tax of the parent company's shareholders |  |  | 10.182.447.777 | (94.013.316.709) | 44.595.247.395 | (68.873.384.641) |
| 18. EPS (VND/share) | 80 |  | 648 | (5.591) | 2.647 | 4.608 |

## CASH FLOWS STATEMENT (consolidated)

Quarter 4/ 2009 (Indirect method)

| Items | Unit: VND |  |
| :---: | :---: | :---: |
|  | Code | Accumulation of this year |
|  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |
| 1. Profit before tax | 01 | 55.238.174.170 |
| 2. Adjustment in accounts | 02 | (75.511.626.306) |
| Fixed assets depreciation | 03 | 19.595.676.304 |
| Provisions | 04 | (70.652.678.798) |
| Unrealized foreign exchange difference loss/gain | 05 | 199.315.500 |
| Loss/gain from investment | 06 | (28.776.614.052) |
| Interest expenses | 07 | 4.122.674.740 |
| 3. Operating profit before the changes of current capital | 08 | (59.871.343.325) |
| Changes in accounts receivable | 09 | (74.538.570.676) |
| Changes in inventories | 10 | 26.592.260.309 |
| Changes in trade payables (exclude interest payable, income tax payable) | 11 | 43.737.765.061 |
| Changes in prepaid expenses | 12 | 1.180.605.880 |
| Paid interest | 13 | (5.015.274.740) |
| Paid corporate income tax | 14 | (2.013.221.363) |
| Other receivables | 15 | 131.762.866.038 |
| Other payables | 16 | (181.577.773.834) |
| Net cash provided by (used in) operating activities | 20 | (80.144.795.461) |
|  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 | 5.510.128.554 |
| 3. Cash paid for lending or purchase debt tools of other companies | 22 | (70.133.567.980) |
| 4. Withdrawal of lending or resale debt tools of other companies | 23 | 167.183.917.796 |
| 5. Cash paid for joining capital in other companies | 24 | (4.585.005.000) |
| 6. Withdrawal of capital in other companies | 25 | (27.820.147.974) |
| 7. Cash received from interest, dividend and distributed profit | 26 | 32.899.288.792 |
| Net cash used in investing activities | 30 | 103.054.614.188 |
|  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: | 31 |  |
| 1. Cash received from issuing stock, other owners' equity | 32 |  |
| 2. Cash paid to owners' equity, repurchase issued stock | 33 | 66.487.651.691 |
| 3. Cash received from long-term and short-term borrowings | 34 | (89.385.253.349) |
| 4. Cash paid to principal debt | 35 | (1.081.278.000) |
| 5. Cash paid to financial lease debt | 36 |  |
| 6. Dividend, profit paid for owners | 37 | (1.081.278.000) |
| Net cash (used in) provided by financing activities | 40 | (23.978.879.658) |
|  |  |  |
| Net cash during the period ( $\mathbf{5 0}=\mathbf{2 0}+\mathbf{3 0}+\mathbf{4 0}$ ) | 50 | (1.069.060.931) |
|  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 | 38.550.969.201 |
| Influence of foreign exchange fluctuation | 61 | 1.404.908.155 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61) | 70 | 38.886.816.425 |

